

Daniel Rak Jr., MBA

A financial professional with over 20 years of experience providing advisory services to businesses. Areas of expertise include the valuation of various complex and derivative financial instruments for financial and tax reporting and management planning purposes, including equity instruments, debt instruments, and contingent consideration valuations. Clients have included early-stage venture backed entities to Fortune 500 companies with international operations. Expertise in advising companies on the analysis of standard and performance-based equity awards, convertible debt, intellectual property, and other complex financial instruments.

Credentials & Expertise

Expertise

- ◆ SEC
- ◆ Financial/Accounting Due Diligence
- ◆ Forecasting and Budgeting
- ◆ Valuation Analysis
- ◆ Accounting and Tax Issues

Industries

- ◆ Technology
- ◆ Life Sciences
- ◆ Healthcare
- ◆ Financial & Tax Reporting

Highlights

- ◆ **Equitas Analytics LLC**, Founder/Managing Partner
- ◆ **WilliamsMarston LLC**, Managing Director
- ◆ **Oracle Capital LLC**, Senior Director

Achievements

- ◆ Managed approximately \$2,000,000 of valuation work in both 2021 and 2022, with 100% auditor sign-off on all projects completed.
- ◆ Created VBA scenario-based forecasting model for non-profit AltaMed Health Services Corporation ("AltaMed"). Consulted annually with the Chief Operating Officer, Chief Financial Officer, and Chief Executive Officer of AltaMed to complete and present the organization's annual operational forecasting and scenario-based financial analyses.

Education

- ◆ **MBA, Emphasis in Finance and Entrepreneurship**, Eller College of Management, University of Arizona
- ◆ **BS Molecular Cellular Biology**, University of Arizona

For over 15 years, BGA has proudly filled the gap that often exists between accounting firms striving to maintain independence and their clients. We understand the compliance requirements and needs of our public and private clients. Our unwavering commitment to excellence has enabled us to assist thousands of domestic and international companies with everything from complex M&A transactions to IPOs and technical accounting for financial reporting.

Daniel Rak Jr., MBA

Experience



Equitas Analytics LLC ◆ Founder / Managing Partner - July 2023 to Present

- ◆ Provide complex accounting, tax and valuation advisory services.
- ◆ Provide consulting services to emerging and middle-market companies on mergers, acquisitions and strategic planning issues.
- ◆ Responsible for valuation analyses of common equity and technology-related intangible assets for financial reporting purposes, including purchase price allocations.



WilliamsMarston LLC ◆ Managing Director – 2022 to 2023

- ◆ Advise public, private equity-backed and pre-IPO companies regarding mergers, acquisitions, carveouts, spin-offs, initial public offerings, complex technical accounting, corporate tax and restructuring.



Oracle Capital LLC ◆ Various positions – 2008 to 2022

Senior Director, 2022 / Director, 2017 / Vice President, 2016 / Senior Associate, 2015 / Associate, 2013 / Senior Analyst, 2010 / Analyst, 2008

- ◆ Provided valuation and financial consulting services to companies ranging in size from small businesses to Fortune 500 public companies with international operations, with expertise in life science, healthcare, and technology industries.
- ◆ Interfaced with executive-level clientele selling, managing, and executing all phases of financial consulting services, valuation analyses related to U.S. Securities Exchange Commission (SEC) and Internal Revenue Service (IRS) reporting requirements, litigation support, and financial modeling for operational forecasting and strategic management planning purposes.
- ◆ Received 100% auditor approval on all consulting and valuation projects performed, notable auditors include: EY, KPMG, Deloitte, RSM, BDO, PWC, BDO, and BeachFleischman. Work products were regularly presented at annual board meetings and cited in annual and quarterly SEC filings.
- ◆ Identified potential valuation opportunities and conveyed to clients descriptive, in-depth knowledge of valuation processes, current valuation techniques, and regulatory requirements.
- ◆ Generated engagement documents, provided hour/fee estimates, and proposed valuation methodology/financial analyses specific to each client's circumstances based on analysis of complex legal documents and discussions with executive and auditor teams.
- ◆ Led valuation engagements by managing teams of analysts/associates to draft engagement contracts, coordinated data collections and analysis of documents, financial data, comparative guideline companies/transactions, analyzed company and industry level risk and volatility, completed final technical review of valuation model and narrative reports, and responded to auditor inquiries regarding analyses performed.

Daniel Rak Jr., MBA

Experience

Senior Director, 2022 / Director, 2017 / Vice President, 2016 / Senior Associate, 2015 / Associate, 2013 / Senior Analyst, 2010 / Analyst, 2008

- ◆ Provided valuation services to companies undergoing initial public offering S-1 filing processes.
- ◆ Regularly consulted by Oracle Capital Managing Directors, company executives, and auditors for technical consulting regarding valuation theory related to complex security valuation engagements.
- ◆ Educated and performed technical reviews regarding application of complex financial modeling techniques, theory, and valuation requirements.
- ◆ Created VBA scenario-based forecasting model for non-profit AltaMed Health Services Corporation ("AltaMed"). Consulted annually with the Chief Operating Officer, Chief Financial Officer, and Chief Executive Officer of AltaMed to complete and present the organization's annual operational forecasting and scenario-based financial analyses.
- ◆ Experienced with valuation procedures for management, estate, and litigation purposes.



Raytheon Missile Systems ◆ Financial Analyst I – 2007 to 2008

- ◆ Business Process Group member, specializing in Earned Value Analysis.
- ◆ Performed audits regarding data integrity and the application of Earned Value management principles.
- ◆ Worked with cross functional management teams to increase programs' joint government audit preparedness.
- ◆ Composed manual to standardize the methodology by which internal Earned Value surveillance was conducted.



University of Arizona Ophthalmology Department ◆ Lab Manager – 2002 to 2004

- ◆ Managed lab operations including teaching incoming technicians, presenting data at monthly meetings, consulting on procedures and performing experiments.
- ◆ Recommended experimental strategies and data analyses that led to the development of speculative treatment for Ocular Albinism Type I ("OA1"). Cloned OA1 protein and proved localization and activation on cellular surface, thus disproving current belief that OA1 is the first intra-cellular g-protein coupled receptor.
- ◆ Collaborated with four laboratories to conduct experimentation on retinal pigmentation epithelial cells and calcium induced pigmentation to identify possible treatments for Age Related Macular Degeneration and Parkinson's disease.

Contact Us

Blythe Global Advisors, LLC

949-757-4180

Blythe Global Advisors is headquartered in Southern California with a broad geographic reach across the United States via the BlytheTeam®

bga@blytheglobal.com
www.blytheglobal.com

Follow Us

