



Leon Nalbandian, CPA

Financial executive with over 40 years of Big 4 leadership experience providing services to companies ranging from start-ups to large multi-national corporations. Exceptional ability to quickly gain an understanding of complex client operations. Dedicated to increasing project profitability, leading client relationships, planning, budgeting, managing and executing multi-location domestic and international client service engagements.

Credentials & Expertise



Expertise

- ◆ U.S. GAAP
- ◆ International Financial Reporting Standards
- ◆ Business and Audit Risk Assessment
- ◆ Internal Controls
- ◆ Working Capital Management
- ◆ Project Management
- ◆ Financial/Accounting Due Diligence
- ◆ Forecasting and Budgeting
- ◆ Accounting and Income Tax Issues



Industries

- ◆ Aerospace & Defense
- ◆ Manufacturing & Distribution
- ◆ Construction & Engineering
- ◆ Retail & Consumer Products
- ◆ Media & Entertainment
- ◆ Technology



Highlights

- ◆ **PricewaterhouseCoopers LLP**, Managing Director, Trust Solutions, Assurance



Associations & Certifications

- ◆ Certified Public Accountant, California
- ◆ Member, American Institute of Certified Public Accountants (AICPA)



Education

- ◆ **BS in Business Administration, Accounting Theory and Practice**, California State University, Northridge



Achievements

- ◆ Provided clients with technical guidance and solutions surrounding complex business issues, financial statement implications of corporate structuring, acquisition, and divestiture transactions, including purchase accounting and carve-out financial statements.
- ◆ Developed PricewaterhouseCoopers' diversity outreach recruiting program for California State University Northridge (CSUN). Led and grew the recruiting program over eight years into one of SoCal markets' primary talent resource pipelines.

For over 15 years, BGA has proudly filled the gap that often exists between accounting firms striving to maintain independence and their clients. We understand the compliance requirements and needs of our public and private clients. Our unwavering commitment to excellence has enabled us to assist thousands of domestic and international companies with everything from complex M&A transactions to IPOs and technical accounting for financial reporting.

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Experience



PricewaterhouseCoopers LLP ♦ Managing Director, Trust Solutions, Assurance – 1985 to 2021

- ♦ Led client relationships, providing technical accounting, auditing, M&A, income tax and other services to a diverse portfolio of clients.
- ♦ Counseled and advised clients in areas of financial statement preparation, adoption of new accounting standards under US GAAP and IFRS, presentation and disclosures, income and sales taxation, projections and budgets, policies and procedures, internal controls, working capital management, corporate communications, and risk management.
- ♦ Provided clients with technical guidance and solutions surrounding complex business issues, financial statement implications of corporate structuring, acquisition, and divestiture transactions, including purchase accounting and carve-out financial statements.
- ♦ Planned, managed, and coordinated multiple financial statement audits and various consulting services with project teams of up to twenty consultants in multiple states and/or countries entailing up to 10,000 project hours.
- ♦ Evaluated businesses and developed recommendations for improvement. Analyzed accounting systems and related controls for potential weaknesses and made recommendations for improving systems.
- ♦ Consolidated findings and prepared reports for senior management, board of directors and audit committees.
- ♦ Assessed fraud risks, segregation of duties risk, risk of management override of internal controls and assisted clients in mitigating such risks.
- ♦ Continuously monitored and increased project service quality and profitability. Cultivated and consistently maintained relationships with various levels of management, including controllers, CFOs, CEOs, and Board of Directors.
- ♦ Mentored, trained, and developed junior team members both in the field and in formal classroom environments. Prepared performance evaluations and conducted annual reviews and counseling sessions.
- ♦ Developed the firm's diversity outreach recruiting program for California State University Northridge (CSUN). Led and grew the recruiting program at CSUN 2013-2021, into one of SoCal markets' primary talent resource pipelines.
- ♦ Recent engagements include the following:
 - ♦ Technology company carve-out divestiture of subsidiary
 - ♦ Construction company acquisition of target company
 - ♦ Consumer products company acquisition of target company
 - ♦ Issuance of convertible preferred stock and related conversions
 - ♦ Issuance of convertible debt and related conversions
 - ♦ Sale of minority interest and restructuring
 - ♦ Revenue recognition, including percentage of completion
 - ♦ Lease accounting
 - ♦ Going concern and impairment analysis
 - ♦ Derivative instruments
 - ♦ Stock options and warrant issuances and related exercise
 - ♦ IPO readiness

Contact Us

Blythe Global Advisors, LLC

Blythe Global Advisors is headquartered in Southern California with a broad geographic reach across the United States via the BlytheTeam®

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