



## Jeannette L. Friedland, CPA

Jeannette is a finance and accounting professional with more than 30 years of experience spanning domestic and international corporate environments as well as Big Four public accounting. Her background includes deep expertise in SEC reporting, Sarbanes-Oxley compliance, international financial statement consolidation, and foreign currency translation. Jeannette has supported complex, multi-entity organizations across multiple industries.

### Credentials & Expertise



#### Expertise

- ◆ Sarbanes-Oxley, U.S. GAAP, SEC and IFRS
- ◆ Financial Planning And Analysis
- ◆ Foreign Currency Translation
- ◆ International Financial Statement Consolidation
- ◆ General Accounting Functions
- ◆ Budgeting/Forecasting
- ◆ Cash Management



#### Technical Proficiency

- ◆ e by Epicor
- ◆ Microsoft FRx
- ◆ Infinium
- ◆ MS Office
- ◆ Great Plains



#### Associations & Certifications

- ◆ Certified Public Accountant – Licensed in California and Colorado
- ◆ Treasurer of American Youth Soccer Organization (AYSO), Region 120



#### Education

- ◆ **BA in Economics/Accounting**, Claremont McKenna College



#### Industries

- ◆ Software
- ◆ Healthcare
- ◆ Consumer Products
- ◆ Automotive



#### Achievements

- ◆ Developed a complex modeling tool that significantly reduced the time to calculate domestic and international management bonuses and restrict stock compensation.
- ◆ Established new company-wide accounting policies and procedures.
- ◆ Managed the translation of foreign currency financial statements for more than 40 subsidiaries as well as the consolidation of international financial statements.
- ◆ Led the team that researched, implemented and administered a new 401(k) plan.



#### Highlights

- ◆ **Epicor**, Accounting Manager
- ◆ **Core Inc.**, Assistant Controller

For over 15 years, BGA has proudly filled the gap that often exists between accounting firms striving to maintain independence and their clients. We understand the compliance requirements and needs of our public and private clients. Our unwavering commitment to excellence has enabled us to assist thousands of domestic and international companies with everything from complex M&A transactions to IPOs and technical accounting for financial reporting.



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## Jeannette L. Friedland, CPA

### Experience



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#### Blythe Global Advisors ♦ BlytheTeam Consultant – 2010 to Present

- ♦ Experience with a variety of clients from different industries including: Alignment Healthcare USA, Aptera Motors, Clean Energy Fuels, MBS Equipment Holdings, MRI Interventions, Surf Airlines, Systems Pavers and Genea Energy Partners.
- ♦ Prepared quarterly SEC filings as well as quarterly and annual financial statements for various companies.
- ♦ Prepared consolidated financial statements and assisted in month-end close procedures.
- ♦ Reviewed software sales contracts and performed revenue recognition analysis in accordance with SOP 97-2 and SOP 98-1.
- ♦ Developed monthly reporting package for the audit committee and board of directors. Reviewed same with both groups.
- ♦ Reviewed quarterly variance reports from international offices to ensure GAAP compliance and adherence to annual budget.
- ♦ Developed a complex modeling tool to calculate domestic and international management bonuses and restrict stock compensation. The tool significantly reduced the amount of time taken to calculate this critical component of the company's income statement.
- ♦ Prepared all SEC filings including research of new accounting pronouncements and drafting of all footnotes and disclosures.
- ♦ Managed audit and comment letters by the SEC. Worked with company's corporate finance function to ensure previously filed 10-K was appropriately amended and refiled.
- ♦ Worked with external auditors to ensure GAAP and SEC compliance on a quarterly and annual basis.
- ♦ Reviewed financial statements and provided accounting guidance to the controller.
- ♦ Developed new company-wide accounting policies and procedures.



#### Epicor ♦ Accounting Manager – 2001 to 2004

- ♦ As Accounting Manager responsible for SEC reporting, Sarbanes-Oxley compliance, all general accounting functions, periodic bank audits, and quarterly and year-end reviews with external auditors. With respect to the company's more than 40 domestic and international subsidiaries, was responsible for corporate tax issues relating to intercompany transfer pricing, translation of foreign currency financial statements and consolidation of international financial statements.
- ♦ Responsible for SEC reporting and Sarbanes-Oxley compliance.
  - ♦ Researched issues, prepared quarterly 10-Qs and annual 10-Ks including all additional disclosures.
  - ♦ Developed quarterly "audit" packages that reduced the amount of time spent by external auditors.
- ♦ Managed a general accounting department comprised of three senior accountants. Responsibilities included monthly close, preparation of journal entries, reserve calculations, account reconciliations, translation of foreign currency financial statements for more than 40 subsidiaries and the consolidation of international financial statements.
- ♦ Developed complex intercompany transfer pricing tax entries for both domestic and foreign subsidiaries in conjunction with the corporate tax department.
- ♦ Managed periodic bank audits, quarterly reviews and year-end audits by external auditors. Worked with external auditors to resolve potential items before they were presented to upper management.



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### Experience

#### **Core, Inc.**

Core, Inc. ♦ Assistant Controller – 2000 to 2001 (company sold)

- ♦ As Assistant Controller responsible for SEC reporting, Sarbanes-Oxley compliance, cash management, month-end close processes including fixed assets and accounts receivables, quarterly and year-end reviews with external auditors.
- ♦ Responsible for SEC reporting and Sarbanes-Oxley compliance including researching issues and preparing quarterly 10-Qs and annual 10-Ks with all additional disclosures.
- ♦ Led the team that researched and advised senior management in the selection of a new 401(k) plan and then played a significant role in the implementation and administration of the plan.
- ♦ Managed cash and ensured compliance with the terms of the revolving loan agreement. Discovered fraud during review of the bank reconciliations and recovered some of the funds.
- ♦ Managed quarterly reviews and year-end audits by external auditors.
- ♦ Managed month-end close process including fixed assets and the accounts receivable functions.



Kia ♦ Financial Reporting Manager – 1998 to 2000

- ♦ Managed general ledger, cost accounting and accounts payable departments with supervision of four employees
- ♦ Prepared monthly financial statements and budgets.
- ♦ Prepared and analyzed budgets, variance reports and cash flow projections.
- ♦ Instrumental in streamlining month-end close from seven to three days.
- ♦ Developed and implemented account reconciliation procedures and controls.



Denver Tech Center ♦ Senior Accountant – 1995 to 1997



EY ♦ Senior Auditor – 1990 to 1995

### Contact Us

#### **Blythe Global Advisors, LLC**

Blythe Global Advisors is headquartered in Southern California with a broad geographic reach across the United States via the BlytheTeam®

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