

## Eddie Alamo, CPA

Corporate finance and accounting professional with more than 20 years of experience supporting public and private companies across a wide range of industries. Eddie's background spans SEC reporting, U.S. GAAP compliance, financial statement preparation, and operational accounting leadership, with deep experience working alongside private equity sponsors, independent auditors, and management teams. He is frequently engaged to strengthen accounting functions, improve close and reporting processes, and support transactions, carve-outs, and complex project-based environments.

### Credentials & Expertise

#### Expertise

- ◆ U.S. GAAP and SEC
- ◆ Business and Audit Risk Assessment
- ◆ Regulatory Compliance
- ◆ Project Management
- ◆ Forecasting and Budgeting
- ◆ Financial/Accounting Due Diligence

#### Industries

- ◆ Software
- ◆ Manufacturing, Construction & Services
- ◆ Real Estate
- ◆ Health Science & Healthcare
- ◆ Transportation

#### Achievements

- ◆ Reduced month-end close for Martinez Steel from 25 to 7 days in six months. Reconfigured the WIP/POC schedule to improve readability. Reduced outstanding A/R by \$2M over the course of a year.
- ◆ Developed various KPI reports which allowed management to increase operating profitability by reducing costs via right-sizing staff, renegotiating expired contracts with vendors, and streamlining processes to maximize efficiencies.

#### Highlights

- ◆ Mullen Technologies, Project Engagement
- ◆ HHS Construction, Project Engagement
- ◆ Martinez Steel, LLC., Controller
- ◆ Modern Health Holdings, Inc., Project Engagement

#### Technical Proficiency

◆ Office Suite	◆ Yardi	◆ Sage PFW
◆ Foundation	◆ QuickBooks	◆ Intacct
◆ Timberline	◆ Axiom	

#### Associations & Certifications

- ◆ Certified Public Accountant, California

#### Education

- ◆ BS in Accounting, DeVry University

For over 15 years, BGA has proudly filled the gap that often exists between accounting firms striving to maintain independence and their clients. We understand the compliance requirements and needs of our public and private clients. Our unwavering commitment to excellence has enabled us to assist thousands of domestic and international companies with everything from complex M&A transactions to IPOs and technical accounting for financial reporting.

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### Experience



Mullen Technologies ◆ Project Engagement – 2021 to Present

- ◆ Carved-out year-end and quarterly financial statements and assisted with 10K/10Q SEC filings.



HHS Construction Ontario ◆ Project Engagement, Controller – July 2021 – October 2021

- ◆ Managed the accounting function, month-end close and produced monthly financial statements for parent company.



Martinez Steel, LLC. ◆ Controller – 2019 to 2021

- ◆ Managed the accounting function and assisted CFO with the monthly financial reporting package presented to the private equity sponsor, with revenue of \$85M in 2020.
- ◆ Hired by the private equity firm to improve the accounting & financial reporting functions.
- ◆ Managed A/P, A/R and payroll (non-union & union payroll) and responsible for the month end close from bank reconciliations up to the financial statements.
- ◆ Monitored daily cash inflow/outflow and developed various ad hoc reporting/analysis.
- ◆ Worked with Project Managers to control project job cost and partnered with HR to implement Ceridian Day Force.
- ◆ Worked directly with external auditors on the yearly financial statement audit.

Project Engagements ◆ 2017 to 2019

#### Modern Health Holdings, Inc.

- ◆ Prepared the year-end financial statements and liaison with tax firm.
- ◆ Coordinated with vendors and insurance companies to wind down company operations.

#### American Fastbacks, Inc.

- ◆ Cleaned up accounting records, including the reconciliation of balance sheet accounts and the vehicle inventory account and consolidation of two QuickBooks entities.
- ◆ Prepared financial statements beginning with January 2018 through July 2018.
- ◆ Transitioned all functions/responsibilities to permanent Accounting Manager once hired.

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### Experience

#### Angeles Equity Partners

- ◆ Participated in planning and strategy meetings of potential acquisition.
- ◆ Provided input on company's processes and provided recommendations to be implemented once acquired.



Modern Health Holdings, Inc. ◆ Controller – 2013 to 2017

- ◆ Managed the accounting functions and generated the monthly financial reporting package for the privately held organization with yearly sales of \$65M - \$75M.
- ◆ Hired by the owner/CEO to clean up the accounting records for two companies with the end goal of selling both pharmacy companies.
- ◆ Managed A/P, billing/revenue, payroll function and daily cash function.
- ◆ Implemented Intacct, cloud-based accounting software.

Contract Engagements ◆ 2008 to 2013

#### The Rancon Group

- ◆ Closed the books for 92 entities for year-end.
- ◆ Journalized transactions, reconciled balance sheet accounts, and prepared audit schedules.
- ◆ Identified and provided explanations for significant income statement variances.

#### EVOQ Properties

- ◆ Reconciled accrued property taxes for 45 parcels and reconciled various balance sheet accounts.

#### Uniloc

- ◆ Worked directly with the CFO and external auditors (EY) on a pre -IPO project.
- ◆ Journalized transactions, prepared balance sheet account analysis/reconciliations, financial statements, and footnotes.



Creative Bus Sales, Inc. ◆ Accounting Manager – 2005 to 2008

- ◆ Managed the accounting functions and generated the monthly financial reporting package for the privately held organization with yearly sales of \$65M - \$75M.
- ◆ Wrote and implemented various accounting policies and procedures .
- ◆ Trained and supervised the accounting, inventory, and DMV teams which resulted in a 30% reduction of the month-end close cycle from 7 to 5 days.

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### Experience

- ◆ Prepared income statement variance explanations and reconciled the balance sheet accounts.
- ◆ Created weekly, monthly and ad-hoc reports for management.
- ◆ Collected \$50K of chassis rebates and recovered \$80K of past due warranty receivables.
- ◆ Accounting representative on the cost tracking software implementation team.



**Matt Construction, Inc.** ◆ **Assistant Controller – 2000 to 2005**

- ◆ Managed accounting functions and assisted the Controller with the monthly financial reporting package for the privately-held organization with yearly sales of \$130M-\$140M.
- ◆ Prepared monthly income statements along with variance explanations and reconciliation of the balance sheet accounts.
- ◆ Prepared all monthly job cost reconciliations.
- ◆ Managed the organization's monthly billing process, ensured all billings were accurate and delivered in a timely manner. Monthly individual project billings ranged from \$5M-\$10M.
- ◆ Approved the weekly payroll for approximately 150 employees. Executed timely preparation of payroll tax returns and payment of payroll taxes.
- ◆ Undertook daily cash management functions.
- ◆ Reviewed all union reporting and ensured timely submission of returns.
- ◆ Prepared and submitted CA sales tax returns and other city tax returns within set deadlines.
- ◆ Worked directly with the company's external auditors (AA & EY).

### Contact Us

**Blythe Global Advisors, LLC**

Blythe Global Advisors is headquartered in Southern California with a broad geographic reach across the United States via the BlytheTeam®

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