



J. Todd Brumley
Director of Growth Advisory Services

Todd Brumley has spent more than 35 years lending, borrowing and arranging all types of capital, both debt and equity, for all types of situations and borrowers. He began his career by directly lending almost \$100 million as a middle-market banker in Orange County.

As head of BGA's Growth Advisory Services, Todd brings tremendous knowledge and experience to BlytheTeamSM in the growth advisory arena having been both a provider and a recipient of these services over his career. Todd has managed accounting, operations and finance as well as consulted for several nascent companies and his own companies. He also has considerable experience as a middle-market banker, lending to companies in that tier.

Growth requires capital. As a former lender and borrower, Todd knows the business of raising capital from every perspective and from every stage of a company's lifecycle. His first-hand experience in navigating growth is a major benefit to BGA's clients.

Prior to joining BGA, Todd was principal of his own company, Senior Debt, through which he leveraged his vast network of lenders to help entrepreneurial, small and medium-sized businesses – both public and private – further their objectives by arranging senior financing. Immediately prior to forming Senior Debt, he was director of business development at BDO USA LLP.

Among his previous positions, Todd was chief financial officer and director of acquisitions for Tri-Ed; Europacific Parts International, Inc.; and NACC. Entrepreneurially, Todd was the founder and president of Griffin Monitoring Corporation and AireTronics. Griffin Monitoring was successfully sold after three years and is now known as JADTEC. AireTronics was closed.

Todd can be reached at 714-681-4458.



Filling the gap in accounting and financial expertise.